

## Biographical Brief

### **Prof. Yaakov Weber** **Director, Research Unit, School of Business** **President, EuroMed Research Business Institute**

Prof. Yaakov Weber **teaches** courses on Strategic Management, Mergers and Acquisitions Management, Strategic Alliances, Corporate Strategy, International Strategic Management, and Cross Cultural Competences. He lectures in various universities in United States, Western and Eastern Europe and China, in graduate schools of business administration as well as Executive programs. He also participating and conducting several international Ph.D. seminars on mergers and acquisitions.

Prof. Weber's **current research** focuses on various aspects of the management of mergers and acquisitions such as planning, screening, identifying synergy and cultural differences challenges and due diligence before the merger as well as, integration, communication, establishment of management structure, and dealing with human resource management and cross cultural management during post-merger integration (PMI) process, including staffing, cultural integration and retention of key talents and top executives. He conducted large-scale research supported by INSEAD, France. He was invited as keynote speakers and as international expert to international academy meetings and numerous universities.

Prof. Weber's studies were published in leading international academic journals, such as *Strategic Management Journal*, *Journal of Management*, *Management Science*, *Journal of Business Research*, *California Management Review*, and *Human Relations*, among others, as well as chapters in leading books, such as *Handbook of Culture and Climate*, *Mergers and Acquisitions: Managing Culture and Human Resources*, *Handbook of international Management*. His papers received more than 2500 **citations** in leading journals and books. Several papers were selected by various academic collections and were described, for instance, as represent "the **most significant new material**" and, "**most important works** published in Sociology" (in 1996). He serves as **associate editor** and in editorial boards of several journals and act as a referee for numerous leading journals. He was and is Guest Editor for Special Issues in leading journals, such as California Management Review and Human Resource Management. Recently Prof. Weber is the winner of the 2010 Outstanding Author Contribution **Award**. His recent books are A Comprehensive Guide for Mergers and Acquisitions published by **Financial Time** and Handbook of Research on Mergers and Acquisitions (both and others can be seen in AMAZON).

Prof. Weber is Co-Founder and Co-President of the EuroMed Business Research Institute ([www.emrbi.org](http://www.emrbi.org)), the EuroMed Academy of Business and the EuroMed Research Centre. EMRBI performs variety of **international** academic/business activities (conferences, business research, teaching, and training programs, etc.) that involve businesses and consultants in, and related to, the EuroMed region.

In addition to his current **positions** that include directing international development and the research unit in his school, Prof. Weber established and was the head of several programs at the College of Management, such as the Department of Strategy and Entrepreneurship, and the International MBA program. Previously, he held several senior academic positions at the School of Business Administration at Hebrew University, and at the School of Management at Ben-Gurion University. Prof. Weber established in Israel the first International Management Program for Executives at Tel Aviv University.

Prof. Weber has been senior **consultant** to CEOs, top executives and directors in leading domestic and international companies such as Motorola, Coca-Cola, Dead-Sea Works, Society of Israel Plastics & Rubber Manufacturers, Health-care Organizations, USA-Israel Chamber of Commerce, large and small organizations in Chemical industry, High-Tech industry and many others in various industries as well as to the largest international consulting firm in Israel. His recent large project of international consulting was to an international merger in Moscow, Russia. Prof. Weber conducted numerous workshops to top executives in various international companies, for the national industrial association, and in many countries.